

GAME-CHANGER

How to Use Emotional Intelligence to Involve, Inspire, and Influence Others

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Emotional intelligence is the game-changer in our ability to involve, inspire, and influence others in all parts of our lives.

Research has shown us that emotional intelligence is more of a predictor of success than IQ; however, we all know those leaders who rely more on their smarts than their character, who listen to be right versus to understand, and who fail to take people with them when making decisions. And the truth is, we can all be that person from time-to-time.

In this highly interactive keynote, you will explore what emotional intelligence is, how it impacts all your relationships, the #1 trait that will prevent you from showing up your best, and the tactics emotionally intelligent leaders consistently use to communicate with stronger impact.

“ The skills our members learned will help them be more effective leaders... Justin scored the highest of any of our speakers and we will certainly invite him back in the future. ”

- Ali Crane, Executive Director
Kentucky Chamber of Commerce Executives



PROGRAM OBJECTIVES

- Define what emotional intelligence really is
- Highlight the profound impact emotions have on engagement
- Demonstrate the 3 levels of listening and impact of each level
- Explore repeatable EI tactics you can use to create influence
- Discuss the impact ego has on emotional intelligence
- Remember the #1 question to help you make better choices

PROGRAM LOGISTICS



TIMING OF PROGRAM

60 Minute Keynote Presentation



SUPPORTING MATERIALS

All participants will complete a learning map



EMOTIONAL INTELLIGENCE COMPETENCIES TARGETED

Self-Actualization | Emotional Self-Awareness | Empathy
Emotional Expression | Interpersonal Relationships